TERi™ Androgynous Geriatric Trainer

	Description
Objective	Outline of product configuration options for elderly patient care training curricula.
Product Narrative	The evolution of our successful GERi elderly care simulation products with enhanced realism at an affordable price. A comprehensive capability set tailored to address evolving training needs of nursing and EMS providers. A strong value proposition for simulation programs worldwide.
Target Users	Home Health Aids (HHA), Certified Nursing Assistants (CNA), Licensed Practical Nurses (LPN), Registered Nurses (RN), Emergency Medical Technicians (EMT) and Paramedics.
Training Curricula	General capability carefully selected to support practice on elderly patient care essentials, basic/advanced nursing skills and cardiovascular/respiratory emergencies.

Category	Feature	Geriatric Patient Care Trainer	Geriatric Patient Skills Trainer	Geriatric Patient Simulator	Notes	Competitor 1 — Nursing Kelly with SimPad	Competitor 2 — Nursing Anne with SimPad	Competitor 3 — Nursing Anne Simulator	Competitor 4 — SimMan 3G	Competitor 5 — Pete Adult Senior Manikin	Competitor 6 — Vivien Elderly ALS Manikin	Competitor 7 — Susie S2000
	Price Point Targets (USD$)	$9,999	$12,499	$19,999		$9,773	$9,865	$25,000	$90,000 to $120,000	$22,900	$22,900	$28,000
	Feature Set Capability					Laerdal	Laerdal	Laerdal	Laerdal	Lifecast Body Simulation	Lifecast Body Simulation	Gaumard
General	Superior range of motion	✓	✓	✓	All major joints have natural movement to provide realistic practice of patient handling.	✓						
	Enhanced full body aesthetics	✓	✓	✓		Add Medic FX Face Skin $950 – $1250	Add Medic FX Face Skin $950 – $1250	Add Medic FX Face Skin $950 – $1250	Add Medic FX Face Skin $950 – $1250	✓	✓	
	Lightweight: 50 lbs.	✓	✓	✓						66 lbs.	66 lbs.	
	Pupils	✓	✓	✓	Constricted, normal, dilated – interchangable.	Normal only	Normal only	✓	✓			Reactive
	Male and female	✓	✓	✓	Genitalia, female wig.	✓	✓	Female only	✓	Male only	Female only	✓
	Soft male and female genitalia	✓	✓	✓	Male genitals: circumcised and uncircumcised.			Female only		Male only	Female only	
Skin Care	Normal and cancerous moles	✓	✓	✓	Molded into the torso skin and painted.							
	Stage 1 sacral ulcer	✓	✓	✓	Painted into the torso skin.	Optional	Optional	Optional				
	Reddened skin folds	✓	✓	✓	Painted into the torso skin.		Optional	Optional				
	Bandaging and wound dressing	✓	✓	✓	Curad silicone adhesive bandages. There is a primer that can be used to support application of other type/style bandages.	✓	✓	✓		✓	✓	✓
Movement Assistance, Fall Prevention and Care	Patient positioning	✓	✓	✓	Seating, laying, arms and legs fully articulated, head/neck rotation and flexion, finger and toe manipulation. Weighted joints allow for simulation of transferring a patient to and from wheelchair.	✓	✓	✓		✓	✓	✓
Bathing	Clothing changes	✓	✓	✓		✓	✓	✓		✓	✓	✓
	Bed baths	✓	✓	✓		✓	✓	✓		✓	✓	✓
Grooming & Daily Living Assistance	Eye irrigation and optic drops	✓	✓	✓		✓	✓			✓	✓	
	Dental care	✓	✓	✓	Denture placement and removal capability.	✓	✓	✓	✓			✓
	Ear canal irrigation	✓	✓	✓			✓					✓
	Hearing aid	✓	✓	✓	Interchangable between right and left ears.							
	Hair care	✓	✓	✓	Washing, combing.					✓	✓	✓
Nursing Care	Pericare	✓	✓	✓	Soft and pliable interchangeable genitalia with option for circumcised or uncircumcised male.	✓	✓	✓	✓			
	Ostomy care	✓	✓	✓	Ileostomy and colostomy care.	✓	✓	✓				
	Urinary catheter care	✓	✓	✓	Genitalia common to all models. Geriatric Patient Care Trainer will not have supporting bladders and/or other auxilliary equipment required to fully support urinary catheterizaton.	✓	✓	✓	✓	Optional	Optional	✓
	Stomas	✓	✓	✓	Two locations in the lower abdomen: colostomy, ileostomy.	✓	✓	✓				
	Standard arms with injection sites	✓	✓	✓	Standard arms come equipped with support for IM Injections.	✓	✓	✓	✓			✓
	Support for oxygen administration	✓	✓	✓	O2 administration via placement of a nasal cannula. Non-rebreathing mask, nebulizing mask/tx, BVM.	✓	✓	✓	✓	✓	✓	✓
	Left blood pressure arm (with radial pulse)	Option*	✓	✓	*Left BP Arm can be an optional accessory to the Geriatric Patient Care Trainer.	✓	✓	✓	✓			✓
Advanced Skills	Injections sites	Option*	✓	✓	Arms, thigh, right buttock supporting IM and sub-cutaneous injections. *Geriatric Patient Care Trainer comes equipped with standard Arm IM Injection Pads.	✓	✓	✓	✓	IV access	IV access	✓
	Gastrostomy procedures		✓	✓	Lavage, gavage, tube placement.	✓	✓	✓				✓
	Nasogastric tube procedures		✓	✓	Placement, lavage, gavage, feeding, suctioning.	✓	✓	✓		Optional	Optional	✓
	Respiratory support: tracheostomy care, airway/trach suctioning		✓	✓	Lavage, suctioning.	✓	✓	✓				✓
	Urinary catheterization		✓	✓	Support for both male and female urinary catheterization; includes support for suprapubic urinary catheterization.	✓	✓	✓	✓	Optional	Optional	✓
	Enema administration (female)		✓	✓		✓	✓	✓				✓
	Pap smears (female)		✓	✓			Optional					✓
	Pelvic examination (female)		✓	✓	3 cervix presentations (normal, pre-cancerous, cancerous).	Optional	Optional					✓
	Prostate examination (male)		✓	✓	5 prostate presentations (1 normal, 4 in different sizes).							
	Right IV arm trainer	Option*	✓	✓	Right IV Arm Trainer can be an optional accessory to the Geriatric Patient Care Trainer.	✓	✓	✓	✓			✓
	Foot wound care		✓	✓	Optional and included moulage.	Optional	Optional	Optional	Optional			✓
ACLS/BLS	CPR with quality performance metrics		✓	✓	Compression and ventilation rate and depth, audible and visual feedback.			✓	✓	CPR compatible; metrics available with patient monitoring system	CPR compatible; metrics available with patient monitoring system	✓
	Carotid pulse		✓	✓	Manually actuated	✓	✓	✓	✓			✓
	Articulating jaw	✓	✓	✓		✓	✓		✓	✓	✓	✓
	Intubation		✓	✓					✓	✓	✓	✓
	Ventilation		✓	✓	Mouth to mouth, mouth to nose, pocket mask, BVM, mechanical.	✓	✓		✓	✓	✓	✓
Advanced Nursing ACLS/BLS	Auscultation (heart and lung sounds)			✓	Six anterior heart sites with 12 heart conditions. Five anterior, six upper posterior, four lower posterior, two mid-axillary lung sites with 12 lung conditions.	✓	✓	✓	✓			✓
Monitoring & Therapeutics	Patient vital signs and monitored signals	Option[1]	Option[2,3]	✓[3]	[1] Patient Vitals Monitoring Suite [2] Pre-Hospital Patient Monitoring Suite [3] In-Hospital Patient Monitoring Suite	Optional		✓	✓	Echo Healthcare adds iSimulate	Echo Healthcare adds iSimulate	Optional

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