

COMPANY PROFILE

Advancing Healthcare through Innovation and Compassion

www.healthtechghana.com

HealthTech GHANA LIMITED

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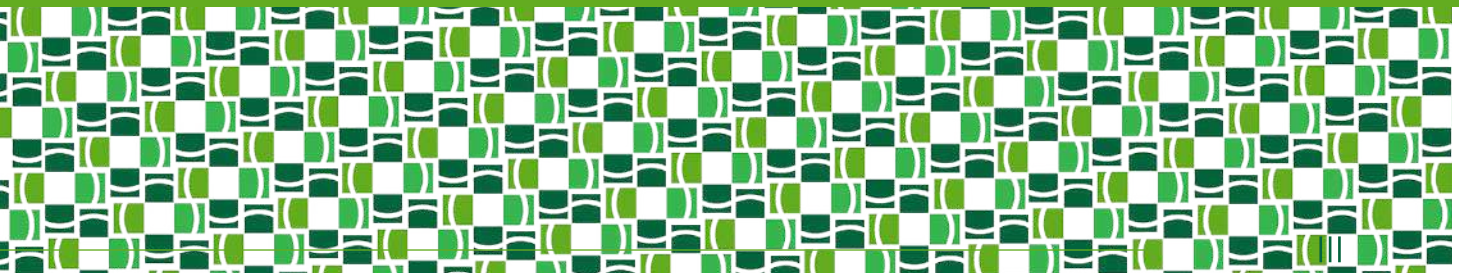
Social Media Channels:
IG, Threads: @healthtechghltd
Facebook: @healthtechghanalimited
LinkedIn, YouTube, TikTok: @healthtechghana
X (formerly Twitter): @healthtechgh

Our Company

HealthTechGhana boasts an energetic and committed team, fervently dedicated to utilizing technology for the revitalization of healthcare.

Our diverse group comprises professionals with proficiency in healthcare, technology, procurement, supply chain, and innovation.

Together, we are united by a shared objective: to contribute positively to the future of healthcare in Ghana.



HealthTech GHANA LIMITED

HealthTech Ghana



Vision

Advancing healthcare through innovation and compassion

Mission

To be a medical technology market leader in Ghana driven by quality of our products, customer centricity, technical support and services.

Values

Compassion – caring passionately for patient, caregivers and their health organisation

Innovation – technology to solve clinical problems

Trust – deliver on our promise

Service – going the extra mile for our customers to exceed their expectation.

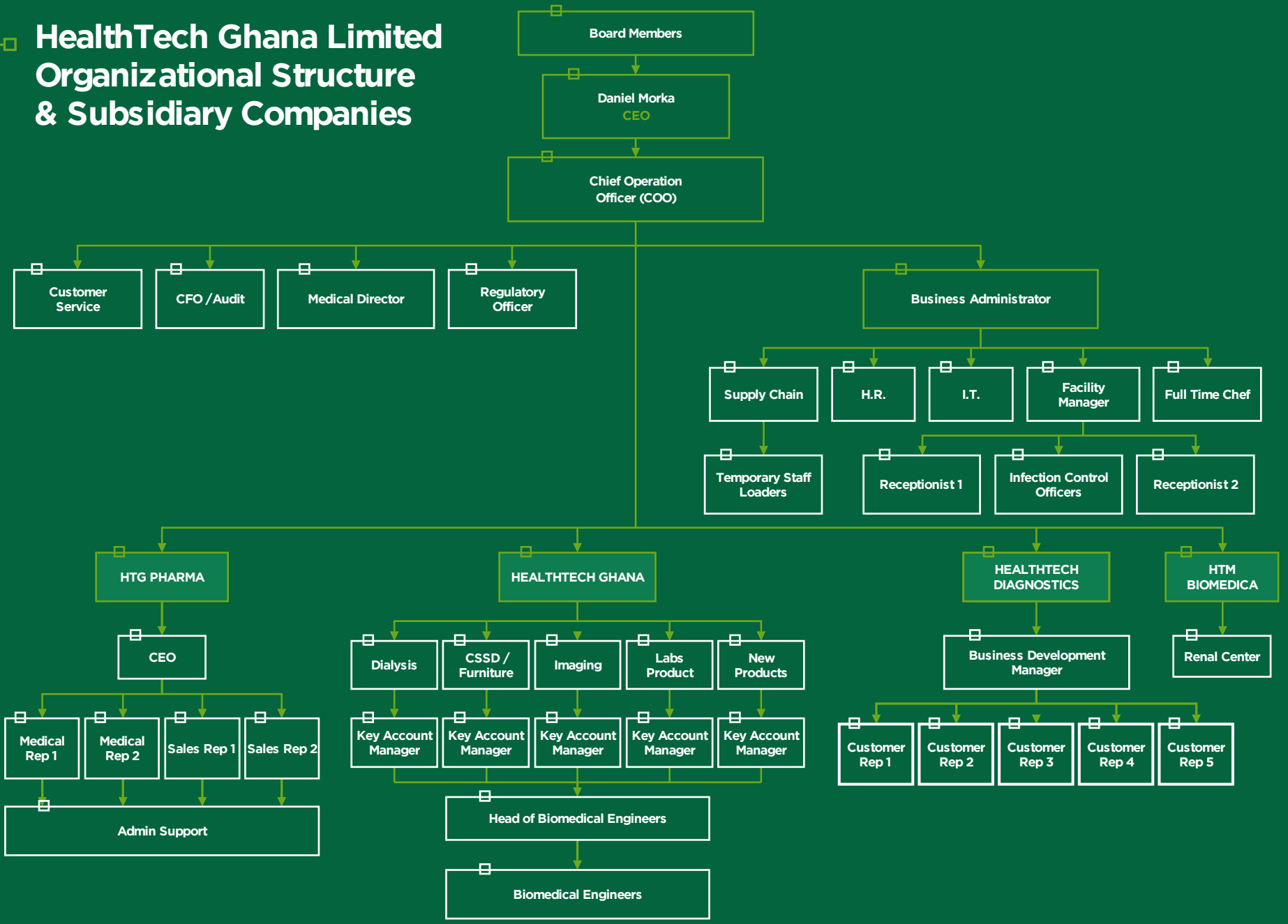


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HealthTech Ghana Limited Organizational Structure & Subsidiary Companies



Government of Ghana accounts for 70% Healthcare Spend

Private Sector account rest 30% Healthcare Spend

HealthTech Customer Profiling and Focussing

MOH/GHS/RMS	Faith Based Hosp.	Private Hospitals	Quasi-Private Hosp.
Teaching Hospitals	Catholic Hospitals	Specialist Hospitals	Military Hospitals
Regional Hospitals	Adventist Hospitals	GH Club 100 Hosp.	Police Hospitals
District Hospitals	Presbyterian Hosp.	Fertility Hospitals	Maritime Hospitals
Poly-Clinics	Islamic Hospitals	MediFem Hospitals	Mining Hospitals
CHIPS Clinics	Methodist Hospitals	New Crystal Hosp.	Oil Company Hosp.

Procurement Method
1. MainlyTender
2. RfQ

Procurement Method
1. Trusted Relationship Buying
2. RfQ

Procurement Method
1. Trusted Relationship Buying
2. RfQ

Procurement Method
1. RfQ
2. Tender

Core Customers

























































Brands
Representation & Distributorship

Crafting Solutions in Medical Education

KYOTO KAGAKU

Acute Hospitals-Brand-To-Segment

ICU (ADULT/NICU/PICU)	B BRAUN SHARING EXPERTISE, mindray, Dr.Japan, intra special catheters
ANAESTHESIOLOGY	B BRAUN SHARING EXPERTISE, mindray, Dr.Japan, intra special catheters
ONCOLOGY	B BRAUN SHARING EXPERTISE, MERIT MEDICAL
RADIOLOGY (IMAGING)	PHILIPS Healthcare, MERIT MEDICAL
SURGICAL/TRAUMA	B BRAUN SHARING EXPERTISE, mindray, Tuttnauer Legacy | Reliability | Innovation
NEPHROLOGY (DIALYSIS)	Baxter
DENTAL	HENRY SCHEIN®
INFECTION CONTROL (STERILIZATION & PPEs)	B BRAUN SHARING EXPERTISE, Tuttnauer Legacy | Reliability | Innovation

Acute Hospitals- Brand-To-Segment Cont'

HAEMATOLOGY & MEDICAL	B BRAUN SHARING EXPERTISE
DIABETES & WOUND CARE	B BRAUN SHARING EXPERTISE
RAPID DIAGNOSTICS (COVID)	
HOSPITAL MANAGEMENT	
CARDIOLOGY	MERIT MEDICAL
MEDICAL SIMULATORS & MANIKINS	Crafting Solutions in Medical Education KYOTO KAGAKU
MEDICAL FURNITURE & EQUIPMENT	Bristol Maid™ Hospital Metalcraft™ Limited

B|BRAUN
SHARING EXPERTISE

Hospital Segment:









Anaesthesia &
ICU, NICU, PICU,
In-Patient Facility,
Urology and
Oncology



Hospital Segment:

Imaging &
Advance
Patient
Monitoring



PHILIPS
Healthcare







Baxter

Hospital Segment:





Haemodialysis



Hospital Furniture & Equipment

Bristol Maid™
Hospital Metalcraft™ Limited



Phlebotomy Chair, Fixed Height



Caretray Trolley - Phlebotomy



Phlebotomy Chair, Variable Height

Bristol Maid - Hospital Furniture & Equipment



Room Dividers



Screen - Curtain, Four Section, Folding



Mobile Screen - Solid, Three & Four Section.



Clean Linen Trolleys - Medium (690 Litre)



Soiled Linen Trolleys - Mild Steel, Sprung



Soiled Linen Trolleys - Stainless Steel,

Bristol Maid™
Hospital Metalcraft™ Limited

Dr.Japan

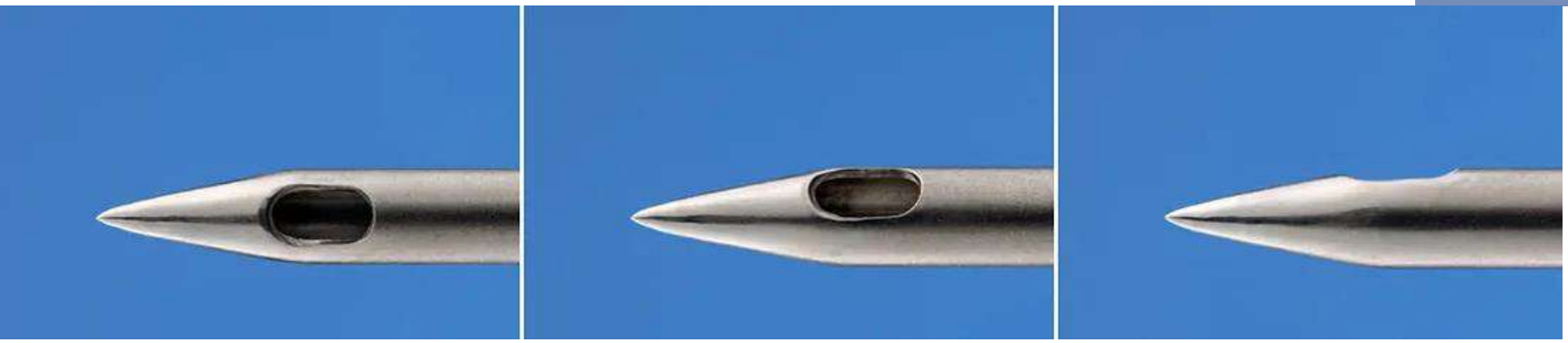
Pencil point Spinal Needles

1.The precision polished conical point offers outstanding straight-line stability and greater puncture resistance than a cutting needle, making it easier to feel whether the dura has been successfully punctured.

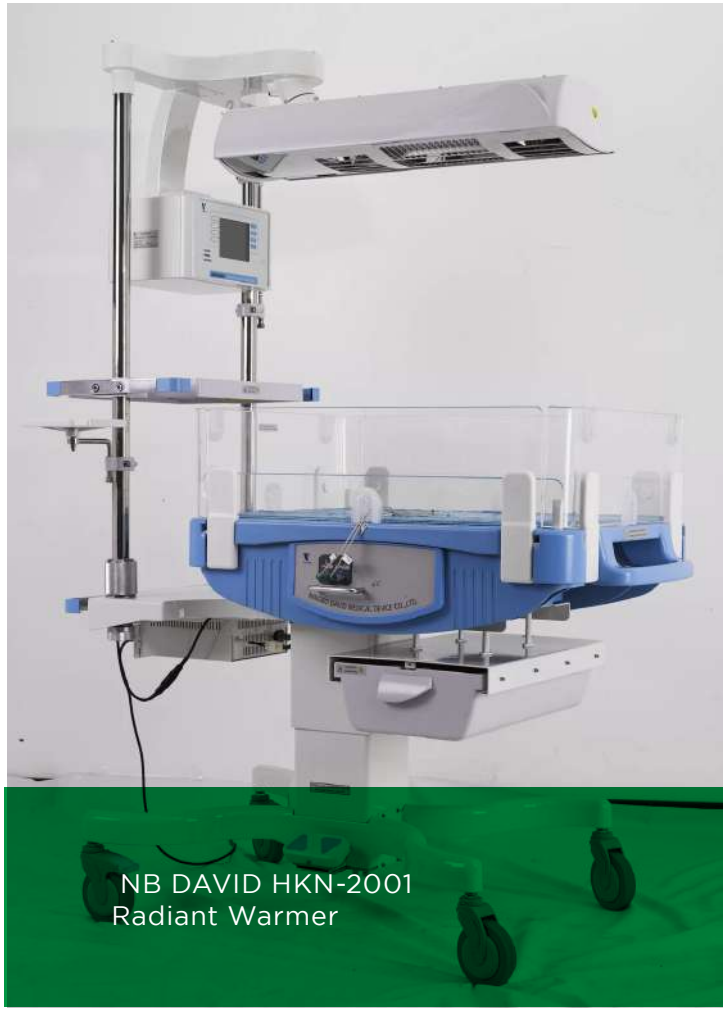
2.The smaller puncture hole results in less spinal fluid leakage compared with when a cutting needle is used, and many users have reported reduced incidence of post-dural puncture headaches (PDPH) as a result.

3.Dedicated to ISO80369-6 (connector standard for neuroanesthesia).





Hospital Segment: Anesthesia



NB DAVID HKN-2001
Radiant Warmer



NB DAVID
AC-200A/200B
Medical Air
Compressor



NB DAVID
BM-100A/100C
Transcutaneous
Jaundice Detector

Airway/Ventilator Management,
Anaesthesia Breathing Systems

DAVID

HENRY SCHEIN®

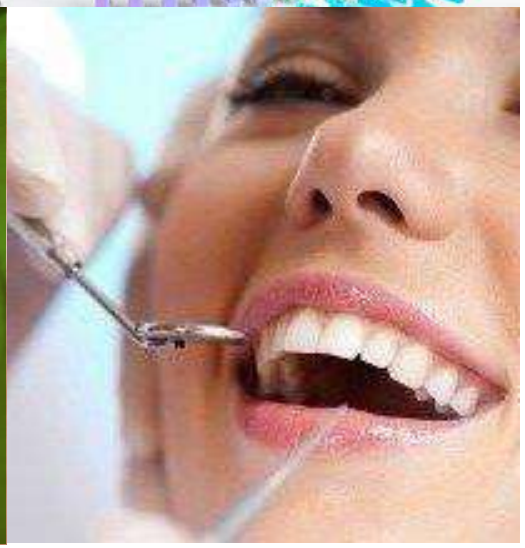
Hospital Segment:

Dental Surgery
& Oral Care









Implantable port system - Implantable for chemotherapy









Monitoring-set for all invasive blood pressure measurements



Arterial catheter with valve

intra special catheters



Hospital Segment:

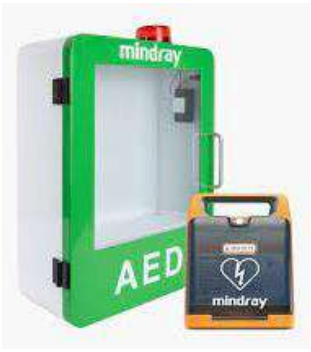
Operating Theatre

The “Golden Supporting Actor” in The Operating Room

mindray

III

Hospital Segment: Anesthesia & ICU









Compact yet Powerful –
SV600



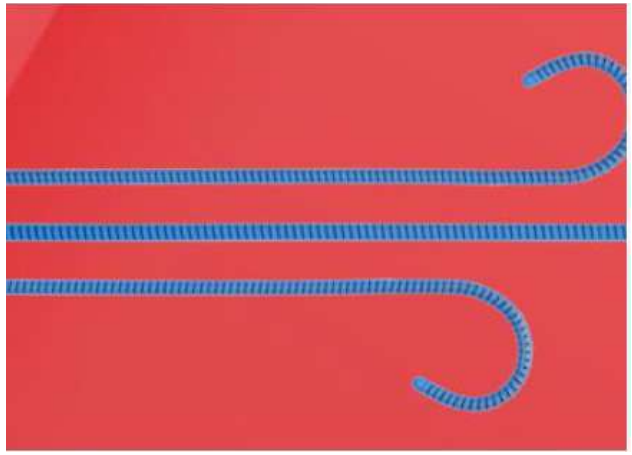
Anaesthesia Gas Machine
A8/A9

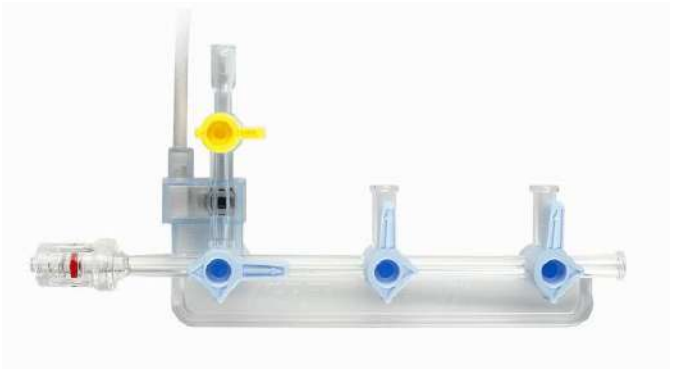
mindray

MERITMEDICAL®

InQwire® Amplatz Guide Wire

Amplatz guide wires provide an increased level of stiffness that delivers support and stability within the vasculature.

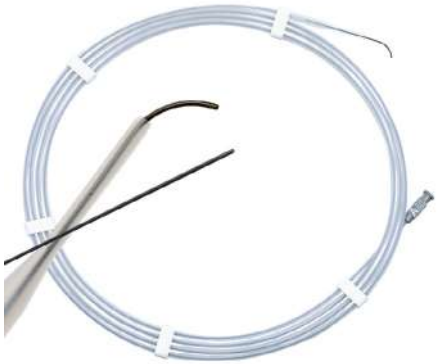




ONE Snare® System

The Worley Vein Selector is designed to improve LV lead location with its key features.

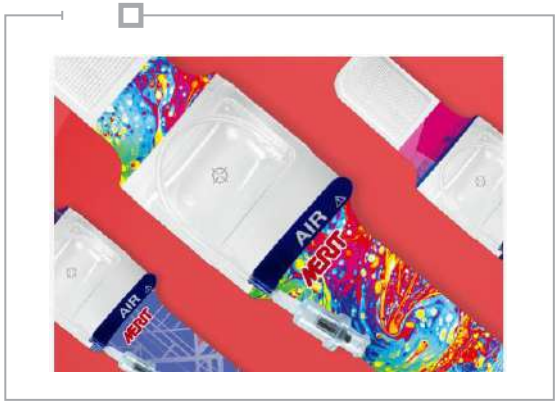




MERITMEDICAL®

Hospital Segment: Cardiology, Oncology, Radiology

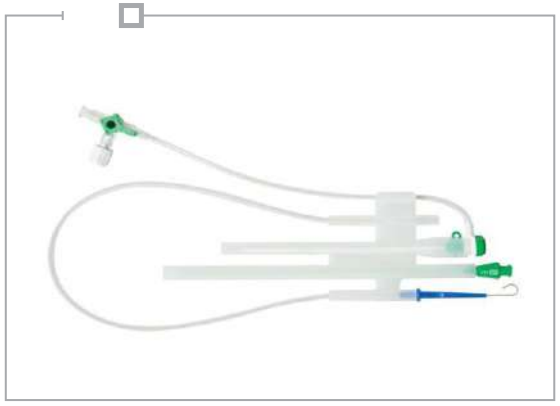












Tuttnauer
Legacy | Reliability | Innovation

- Tuttnauer offers a large selection of chamber sizes and doors including custom applications.
- Our service and support team ensures every order receives worry-free installation andmaintenance support.

Sterilization & Infection Control (CSSD)



ELARA tabletop autoclave

For Dental, Ophthalmic and Medical Clinics



HSG autoclave

For hospitals, clinics and medical centers

Hologic

DIAGNOSTICS & SCREENING FOCUSED ON WOMEN'S HEALTH (BREAST CANCER, CERVICAL CANCER, HPV, STIs, GYNECOLOGICAL & SKELETAL HEALTH)













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Realizing Education That Inspires Through Manufacturing







Crafting Solutions in Medical Education

KYOTO KAGAKU

Medical Education Simulator & Manikins

ABG /Blood Gas Analyzer



EDIAGNOSIS

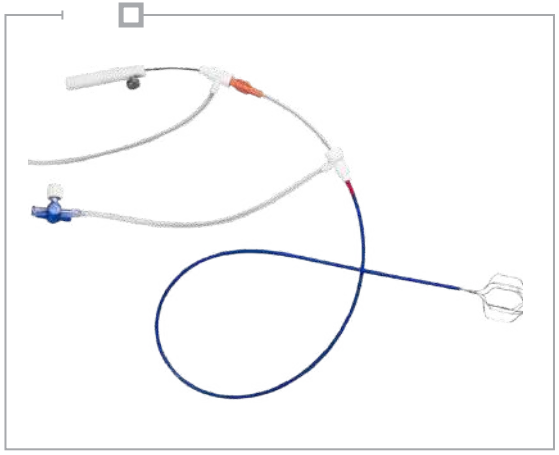
EDIAGNOSIS PT1000 Automated Blood Gas Analyzer (ABG)

Lifetech SCIENTIFIC

Peripheral Vascular Solutions
Structural Heart Solutions



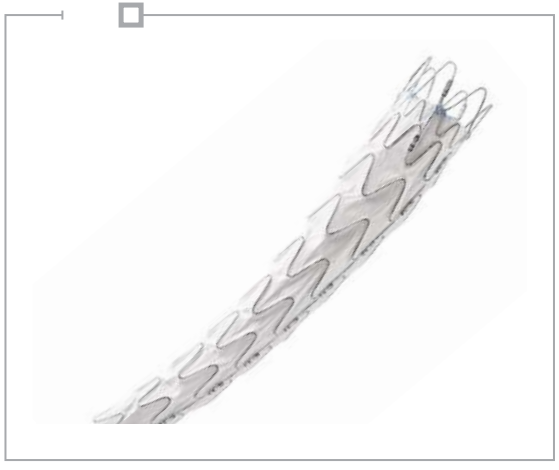
LifeTech Scientific Fustar Steerable Introducer Type A 30mm



LifeTech Scientific Aegisy Vena Cava Filter



LifeTech Scientific CERA Multi-Fenestrated (Cribriform)



LifeTech Scientific Ankura AUI Stent Graft

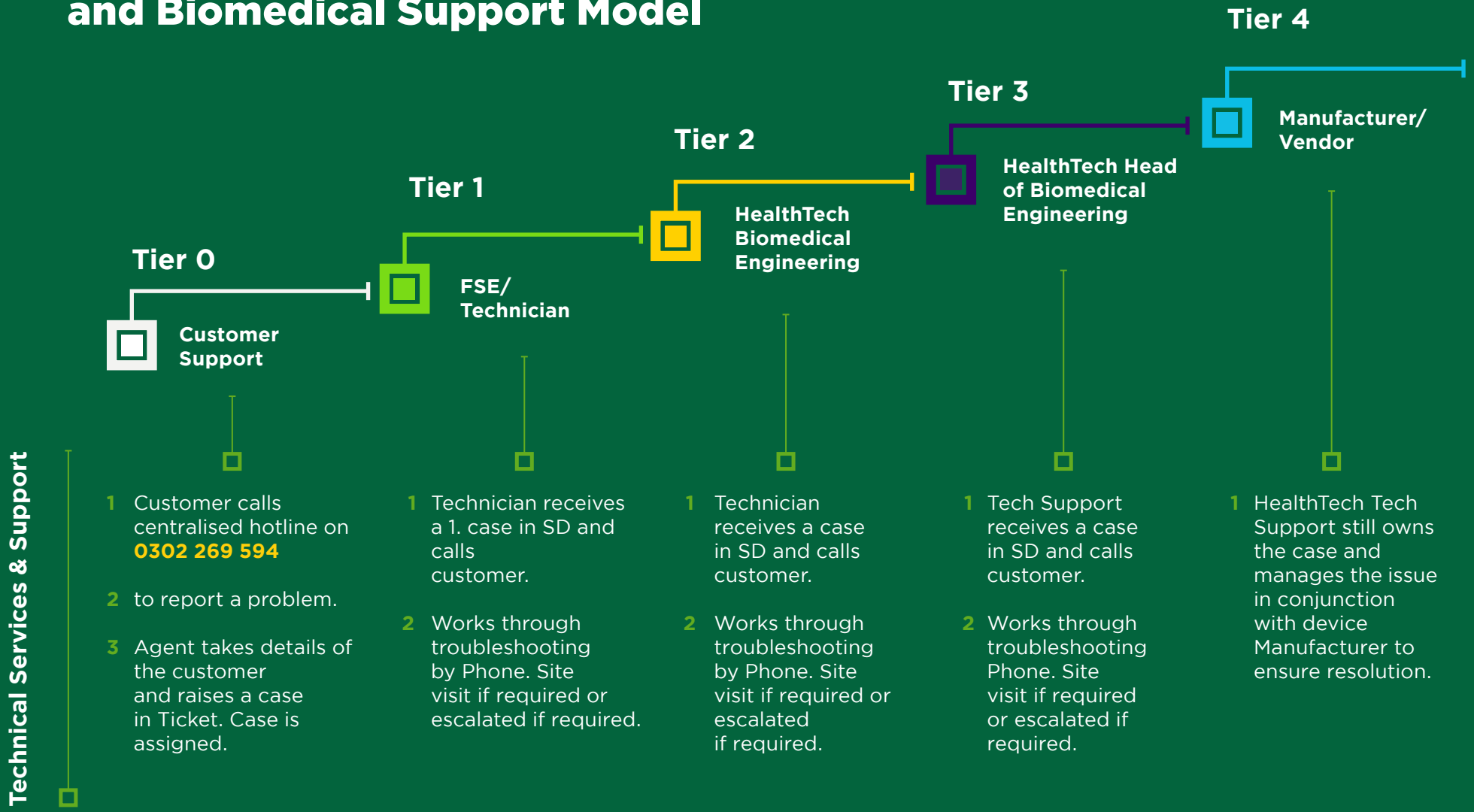
HealthTech Device Traceability with QR Codes Labelling







HealthTech Technical Services and Biomedical Support Model



HealthTech Technical Services and Biomedical Support Model

Brand	Segments	Technical Support Tier
B|BRAUN SHARING EXPERTISE	• ICU (ADULT) • NICU • PICU • OR • MEDICAL	• TIER 0 • TIER 1 • TIER2 • TIER 3 • TIER 4 (MANUFACTURER IN GERMANY)
	• ICU (ADULT) • NICU • PICU • OR • MEDICAL	• TIER 0 • TIER 1 • TIER 2 • TIER 3 • TIER 4 (MANUFACTURER IN UK)
Tuttnauer Legacy | Reliability | Innovation	• CSSD • STERILISATION UNITS	• TIER 0 • TIER 1 • TIER 2 • TIER 3 • TIER 4 (MANUFACTURER IN ISRAEL)

HealthTech Technical Services and Biomedical Support Model

Brand	Segments	Technical Support Tier
HENRY SCHEIN®	• DENTAL	• TIER 0 • TIER 1 • TIER 2 • TIER 3 • TIER 4 (MANUFACTURER IN USA) • TIER 4 (MANUFACTURER IN ISRAEL)
Baxter	• DIALYSIS (MEDICAL) • ICUS	• TIER 0 • TIER 1 • TIER 2 • TIER3 • TIER 4 (MANUFACTURER IN USA)
MERITMEDICAL®	• CARDIOLOGY • ONCOLOGY • RADIOLOGY	• TIER 0 • TIER 1 • TIER 2 • TIER3 • TIER 4 (MANUFACTUERER- SOUTH AFRICA)
Bristol Maid™ Hospital Metalcraft™ Limited	• ICU (ADULT) • NICU • PICU • DIALYSIS • MEDICAL	• TIER 0 • TIER 1 • TIER 2 • TIER 3 • TIER 4 (MANUFACTURER- UK)
PHILIPS Healthcare	• ORTHOPAEDICS • TRAUMA • ICUs • MEDICAL	• TIER0 • TIER 1 • TIER 2 • TIER 3 • TIER 4 (MANUFACTURER IN GHANA & NETHERLANDS)

HealthTech Technical Services and Biomedical Support Model

Brand	Segments	Technical Support Tier
mindray	• ICU (ADULT) • NICU • PICU • MEDICA	• TIER 0 • TIER 1 • TIER 2 • TIER3 • TIER 4 (MANUFACTURER-CHINA)
Crafting Solutions in Medical Education KYOTO KAGAKU	• MEDICAL TRAINING • MEDICAL SIMULATION	• TIER 0 • TIER 1 • TIER 2 • TIER 3 • TIER 4 (MANUFACTURER- JAPAN)
intra special catheters	• ICU (ADULT) • NICU • PICU	• TIER 0 • TIER 1 • TIER2 • TIER 3 • TIER 4 (MANUFACTURER-GERMANY)
Dr.Japan	• ICU (ADULT) • NICU • PICU	• TIER 0 • TIER 1 • TIER 2 • TIER 3 • TIER 4 (MANUFACTURER- JAPAN)
	• HOSPITAL-WIDE ELECTRONIC MEDICAL RECORD (EMR) IT SYSTEM	• TIER 0 • TIER 1 • TIER 2 • TIER 3 • TIER 4 (DEVELOPER SUPPORT– GHANA)

Gallery







HealthTech Solution successfully deployed

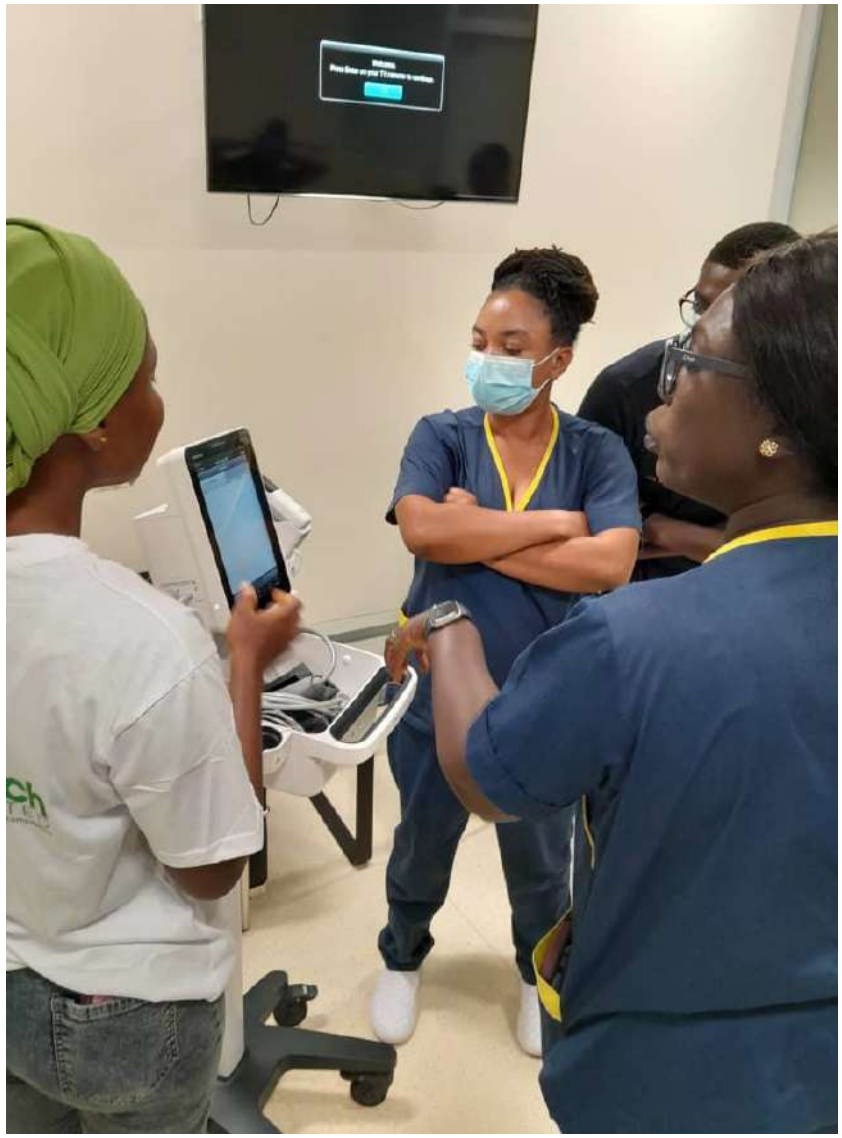
@37 Military Hospital

HealthTech Solution success fully deployed

@The Bank Hospital











HealthTech Solution
successfully deployed

@SIC Bob Freeman Clinic







HealthTech Solution successfully deployed

@HopeXchange Medical Centre







HealthTech Solution successfully deployed

@Police Hospital Accra

World AIDS Day











HealthTech Solution successfully deployed **@Holy Family Hospital**





HealthTech Solution
successfully deployed

@Ho Teaching Hospital



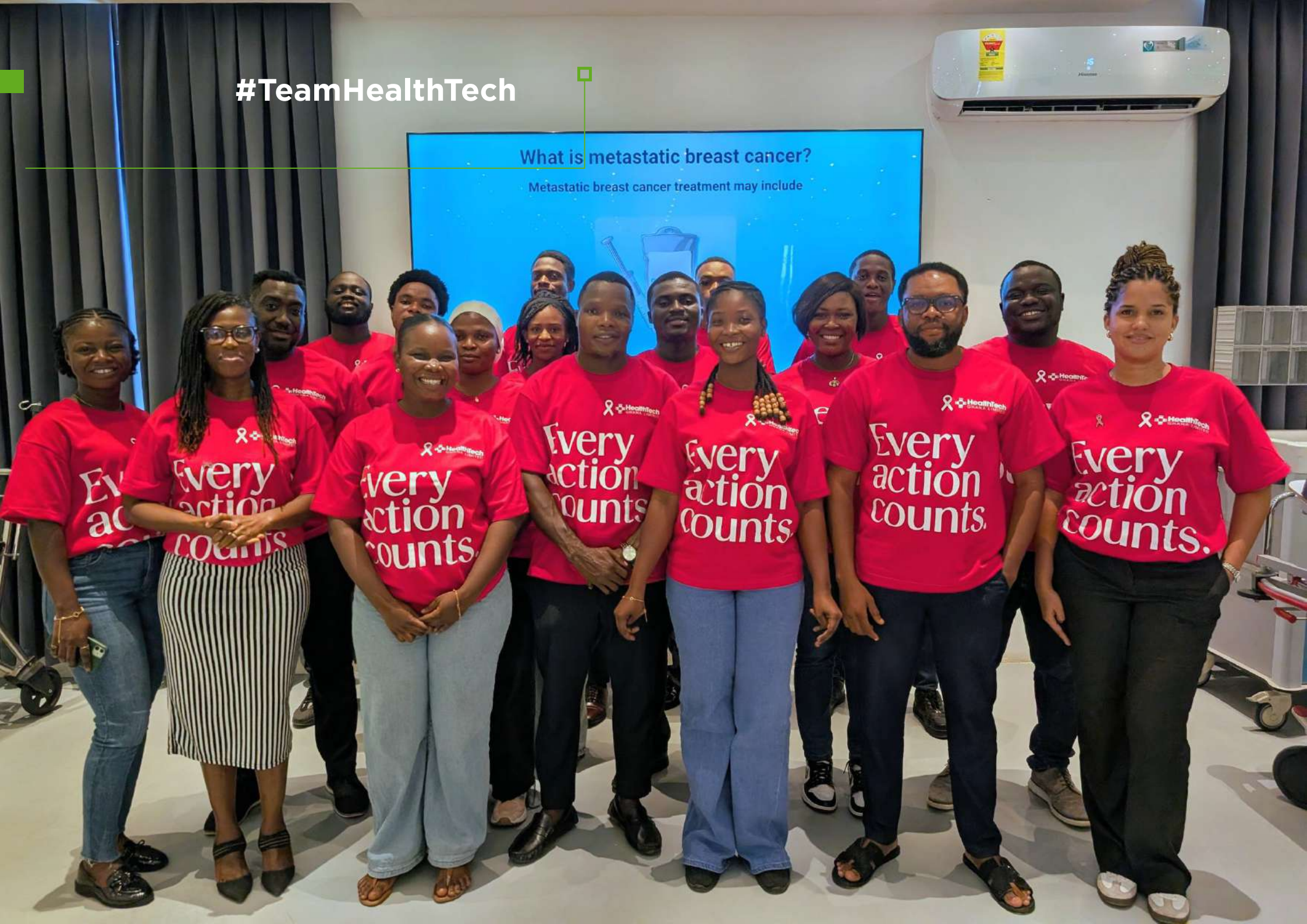
HealthTech Solution successfully deployed

@University of Ghana Medical School





#TeamHealthTech



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HealthTech GHANA LIMITED

For more info please scan here.
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